



# join the festival family!

Established in 1977, the Mind Body Spirit

Festivals are the world's longest running and most successful alternative lifestyle

exhibitions. Held annually at Olympia London & National Exhibition Centre in Birmingham, each
Festival has over 150 exhibitors, offering high-quality products and services. Over both the London & Birmingham festivals, we attract a combined annual audience of up to 25,000 informed visitors.

Devoted to the pursuit of a more fulfilling lifestyle, the Festivals bring together the best of health and wellbeing, fitness, organic products, complementary medicine, holistic therapies, spirituality and personal growth.

For Stand enquiries, call us today on 07736 773 643







## LONDON

#### **Dates**

23-26 May 2025

#### Venue

Olympia, London

#### Who

up to 15,000 visitors / 230+ Exhibitors

## BIRMINGHAM

#### **Dates**

14-16 November 2025

#### Venue

The NEC, Birmingham

#### Who

up to 10,000 visitors / 150+ Exhibitors

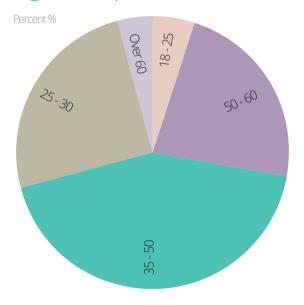
RETAIL / BRAND EXPOSURE / PROMOTE / LAUNCH

ENGAGEMENT / RESEARCH / NETWORK / BE UNIQUE



# targeted audience

## Age Group



## Gender



11 % Male



89% Female

## **Statistics**

- 78% purchase items at the Festival
- Average spend per person is over £60
- 6 hour dwell time
- 90% recommend to a friend















## our visitors are interested in:

Natural Remedies

Spiritual & Personal Development

Healthy Foods

Crystals

Candles & Aromatherapy

Spiritual & Personal Development

Body Therapies & Treatments

Meditation & Yoga

Healings

Jewellery

**Books & Publications** 

Skincare & Cosmetics

Vitamins & Supplements

Fitness & Weight-loss

Nutrition



# marketing reach

## digital

- · Over 60,000 social media following
- Over 80,000 highly engaged email subscribers
- Third Party emails & promotions to over 1,000,000 million people
- Comprehensive social media campaigned reaching over 100,000 targeted consumers
- In App advertising impression of over 220,000 within 10 miles of the festival.

## physical

- 55,000 Postal mailing list
- 10,000 Direct mail out to our highest spending customers
- Branded marketing material in Birmingham,
   Manchester, Liverpool & London health food shops, cafes and yoga centres
- Printed full page adverts in industry magazines
- Major outdoor advertising campaign at commuter train stations, buses and high street reaching 750,000

Reaches over 1.3 million people



exhibitor testimonial



- Michelle Tuck, Michelle Tuck Jewellery



The brand awareness that we have created by just being here is enormous

- Yogi Tea





A massive thank you to the Exhibition
Organisers! We have reached new
customers who continuously support us
online and visit our stores after the Festival.
Exhibiting these last years has helped us
grow from being a small market stall to now
having a new shop in a prime location
in London

- The Frankincense Store



Anything to do with Heath & Wellness, I think this is a brilliant Show for that

- doTerra Oils



The people that are visiting want to know more about the products we sell and they're willing to listen and not time wasters. So for us, that is great!

- Natural by Nature



We love the MBS Festival, lovely customers & brilliant stalls that compliment what we do so perfectly. Looking forward to 2019!

- Megan Bliss, The Zen Shop

book your stand today!

### **London Olympia**

23-26 May 2025 Stands from £375 + VAT per sqm

## **Birmingham NEC**

15-17 November 2024 Stands from £270+VAT per sqm

## stand package includes:\*

- Shell Scheme structure
- Carpet
- Nameboard
- Online exhibitor profile
- Festival Guide listing
- Exposure to 80,000 active subscribers
- Complimentary Festival tickets

Exhibitor Stage Talks available from £299 + VAT per 45-minute session





## contact our sales team

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